

Turning ideas into reality...

FP7 – PROPOSAL DEVELOPMENT

15-16 NOVEMBER 2010

BUDAPEST, HUNGARY

2-day comprehensive training

INTEGRATED INSTRUCTIVE INSPIRING

DEVELOP YOUR EU PROJECT

Proposal and project development under FP7 are more complicated than you may think. Developing a competitive proposal while matching your own project ideas can be a challenging task as it requires intuition, flexibility and know-how. Can you...

Do you know how to...

- » Find the most beneficial calls
- » Identify the most appropriate activity type for your project
- » Adapt your project idea to perfectly match the specifications of the call
- » Build a complementary consortium that will effectively and efficiently implement your project
- » Develop a budget to adequately cover all foreseeable and unforeseeable costs
- » Effectively negotiate with the European Commission and appease the partners at the same time
- » Convince the evaluators using the effective proposal tactics



FP7 – PROPOSAL DEVELOPMENT

In the Spotlight:

Call identification
Project idea & proposal development
Consortium building
Budget development
New! Lessons learnt from the first three years of FP7 calls & projects!

15-16 November 2010
Budapest, Hungary

Delivering results...

FP7 – PROPOSAL DEVELOPMENT

2-day comprehensive training

The first steps towards FP7 success

The FP7 – Proposal Development course will help organisations turn their project ideas into a reality:

Insightful

- » Tips and tactics on proposal development
- » Funding opportunities, where to look for what
- » Project development, negotiation strategies, financial issues
- » Consortium building, how to make it complementary
- » Budget preparation

Interactive

- » One-on-One interaction with Europe's leading proposal writers
- » Personal consultation on the issues that matter to you
- » Workshops on project development and project management

The FP7 – Proposal Development training is designed to provide the staff of your organisation with the skills needed to successfully develop FP7 proposals. The participants will be guided through all the procedures of proposal development, from call identification to proposal submission, including budget preparation and other key issues.



Why Europa Media?

Europa Media PSC is Europe's leading training provider, having organised more than 100 trainings with over 5000 participants. The course is co-organised with Geonardo Ltd., one of Europe's most experienced EC project developers, with more than 30 successful EC funded projects. The multinational composition and the profound knowledge of the training lecturers combined with a focus on practical issues and your personal needs make the FP7 – Proposal Development training the first step to FP7 success.

We practice what we preach...

Details

FP7 – PROPOSAL DEVELOPMENT

Date: 15-16 November 2010

Location: [Hotel Novotel Budapest Danube****](#)
Budapest, Hungary

Price: 1490 EUR + VAT*

* VAT is 25%.

Rates include the official training materials (electronic+hard copy), plus coffee breaks, lunches for two days, a common dinner, and a sightseeing tour. Accommodation is not included in the course price, but a special rate has been arranged for participants at the course venue. Information will be sent upon registration.

[Click here to Apply Now](#) or visit
www.eutrainingsite.com for more
information.

This course may be combined with the
[FP7 – FINANCIAL & PROJECT MANAGEMENT](#)
course.

Date: 18-19 November 2010

Location: [Hotel Novotel Budapest Danube****](#)
Budapest, Hungary

Combined price: 2290 EUR+VAT*

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PROJECT REFERENCE LIST OF THE ORGANISERS

EUINEC (FP7) Budget: EUR 500 000 Role: Coordinator Website: www.euinec.org – **INDIAGATE** (FP7) Budget: EUR 500 000 Role: Scientific coordinator – **CEUBIOM** (FP7) Budget: EUR 1 340 827 Role: Coordinator Website: www.ceubiom.org – **GEOCOM** (FP7) Budget: EUR 11 541 696 Role: Coordinator – **IMPACTMIN** (FP7) Budget: EUR 3 313 473 Role: Coordinator – **SECURENV** (FP7) Budget: EUR 850 596 Role: Coordinator Website: www.securenv.eu – **DIBANET** (FP7) Budget: EUR 4 853 158 Role: Partner Website: www.dibanet.org – **EASIE** (FP7) Budget: EUR 2 948 396 Role: Partner Website: www.easie.eu – **RES BOAT** (FP6) Budget: EUR 288 733 Role: Coordinator Website: www.resboat.org – **SME ENVIRONMENT** (FP6) Budget: EUR 300 000 Role: Coordinator Website: www.sme-environment.org – **AQUASTRESS** (FP6) Budget: EUR 9 825 000 Role: Partner Website: www.aquastress.net – **TRAINASA** (FP6) Budget: EUR 136 000 Role: Partner Website: www.trainasa.org – **e-Consulting** (FP6-INCO) Budget: EUR 100 000 Role: Partner Website: www.sme-consulting.net – **ECO-PCCM** (FP6-STREP) Budget: EUR 1 690 000 Role: Partner Website: elchem.ihm.bg.ac.yu/ECO-PCCM/ – **ASTECH** (FP6) Budget: EUR 1 324 520 Role: Partner – **Concerto AL Piano** (FP6) Budget: EUR 8 528 620 Role: Partner – **OMENTIN** (FP5) Budget: EUR 297 000 Role: Coordinator Website: www.omentin.org – **Iron Curtain** (FP5) Budget: EUR 3 377 180 Role: Partner Website: www.ironcurtainproject.com – **Tisza River Project** (FP5) Budget: EUR 2 587 741 Role: Partner Website: www.tiszariver.com – **Energy Forest** (FP5-INCO) Budget: EUR 238 688 Role: Partner Website: www.energyforest.com – **Geothermal Power** (IEE-Altener II) Budget: EUR 634 760 Role: Coordinator Website: www.geothermalpower.net – **PELLET SATLAS** (IEE-Altener II) Budget: EUR 1 527 003 Role: Partner Website: www.pelletsatlas.info – **Repromo** (IEE-Altener II) Budget: EUR 611 077 Role: Partner Website: www.repromo.org – **ENERGY 4 COHESION** (IEE-Altener II) Budget: EUR 1 196 407 Role: Partner – **FLEAT** (IEE-SAVE II) Budget: EUR 1 322 215 Role: Partner Website: www.eat-eu.org – **Enefmun** (IEE-SAVE II) Budget: EUR 452 782 Role: Partner Website: www.enefmun.net – **Balaton Project** (LIFE-III) Budget: EUR 1 492 000 Role: Partner Website: www.balatonproject.hu – **IT-Recycling** (LIFE-III) Budget: EUR 1 517 758 Role: Partner Website: www.itrecycling.hu – **Szigetköz Project** (LIFE-III) Budget: EUR 2 168 000 Role: Partner Website: www.szigetkoz.info – **PROUD** (LLP) Budget: EUR 346 470 Role: Partner Website: www.proudcities.gr – **EUBUSINESS for IT SMEs** (LLP) Budget: EUR 498 000 Role: Partner Website: www.eubusiness-project.eu

FP7 – PROPOSAL DEVELOPMENT

15-16 November 2010, Budapest, Hungary



APPLICATION FORM

Please use block ENGLISH capitals.

Title (Dr., Mr., Ms., etc.):

Surname: First name:

Name of Institution or Company:

Field of activity of Institution or Company:

My organisation's partner code (PC):

Organisations registered in the Europa Media partner programme can benefit from a special 5% discount opportunity. Organisations sending more than 5 applicants in the calendar year of 2010 can receive further discounts as well.

How to get a PC? Don't know if your organization has a PC? Further information: http://www.eutrainingsite.com/partner_program.php

Invoicing name (max. 45 character):

Address (street name, number, etc.):

City: Postalcode: Country:

Other details required (VAT No, etc.):

Postal Address (if different from above):

City: Postalcode: Country:

E-mail:

Telephone (including country code):

Fax (including country code):

Other comments:

I have carefully read the terms and conditions mentioned in the Disclaimer and by sending this registration form to Europa Media hereby agree to be bound by the terms and conditions outlined therein.

Please fill in and forward the application form to info@eutrainingsite.com or fax number: +36 1 436 9038

Upon registration applicants will receive an electronic pro-forma invoice created automatically and a confirmation letter via e-mail. (The electronic invoice will be sent once payment for the course has been received.) All accounting details will be provided on the invoice. Cancellation Policy: Should you be unable to attend, a substitute delegate is always welcome. Alternatively, should you need to cancel, we will refund the registration fee less a 15% service charge provided you notify us by e-mail or fax at least 15 business days prior to the seminar. Additional penalty fees will apply if cancellation is made less than 15 business days prior to the start of the seminar, see [cancellation policy](http://www.eutrainingsite.com) available at www.eutrainingsite.com. Further information: www.eutrainingsite.com

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COMBINED PACKAGE

FP7 – PROPOSAL DEVELOPMENT &
FP7 – FINANCIAL AND PROJECT MANAGEMENT

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