

# FP7-WINTER ACADEMY

3,5 days exclusive training

7-10 February 2012, Velence, Hungary



from Tuesday to Friday  
exclusive training without  
the stress of everyday life

*\*Breakfasts, lunches, social events  
and accommodation are included.*

*...it's all taken care of.*



## Develop your EU project

from Tuesday to Friday  
no worries,  
only answers

...

### DO YOU KNOW THE NOVELTIES IN FP7 AND HOW TO ADAPT TO THEM?

- » Average personnel cost reporting
- » Rate for SME owners and natural persons without salary
- » Audit procedure
- » Simplification plans
- » More remote and two-stage evaluations

### DO YOU KNOW HOW TO:

- » tailor your project idea to an FP7 call?
- » present your idea in "the FP7 way"?
- » convince all types of evaluators?
- » build a complementary consortium?
- » develop an adequate budget?
- » properly report costs to the Commission?
- » prepare your organisation for a financial and/or technical audit?

### THE COMPETITION IS TOUGH...

- » Less than 20% of proposals submitted under FP7 have been turned into actual projects.
- » FP7 is open to EU Member States, Candidate Countries, EEA countries, Associated Countries, ICPC, and basically the entire world, all competing at the same level.



# FP7-WINTER ACADEMY



...it's all taken care of.

## INSIGHT & INTERACTIVE

- » EU funding exposed – FP7 dissected
- » One-on-one interaction with senior Project Managers
- » Practical workshops on all project aspects, from finding a call to final reporting

## PRACTICAL KNOWLEDGE FROM EXPERIENCED PROFESSIONALS

Step out of the office into the FP7-Winter Academy. Participants will learn the logic of EU funding and then go through the entire life-cycle of an FP7 project, from identifying a call to post-project audits. The FP7-Winter Academy is undoubtedly the ultimate solution to succeed in EU project development and management.

## QUALITY TIME WITH THE EXPERTS

Participants of the Winter Academy will spend 3,5 exclusive days in Venice with leading experts of the EU funding schemes, providing the perfect setting to get all your questions answered regarding EU funding and still enjoy the numerous activities we have planned for you.

## The entire Project Lifecycle:





## Why Europa Media?

Europa Media is Europe's leading training provider, having organised more than 100 trainings with over 5000 participants. The course is co-organised with Geonardo Ltd., one of Europe's most experienced EC project developers, with more than 30 successful EC funded projects. The multinational composition and the profound knowledge of the training lecturers combined with a focus on practical issues and your personal needs make the FP7-Winter Academy training the first step to FP7 success.

## We practice what we preach...

# FP7-WINTER ACADEMY

Date: **7-10 February 2012**

Location: **Velence, Hungary**

Venue: **Velence Resort & Spa\*\*\*\***

Price: **1990 EUR**

Rate includes:

- » Official training materials (electronic on pendrive +hard copy)
- » Transfer between Budapest and Lake Velence
- » Coffee breaks, breakfasts and lunches for four days
- » Social events
- » Accommodation for 4 nights  
(from Monday to Thursday night: 6-9 February)

**Click here to Apply Now**  
or visit [www.eutrainingsite.com](http://www.eutrainingsite.com)  
for more information.

## PROJECT REFERENCE LIST OF THE ORGANISERS

EUINEC (FP7) Budget: EUR 500 000 Role: Coordinator Website: [www.euinec.org](http://www.euinec.org) - INDIAGATE (FP7) Budget: EUR 500 000 Role: Scientific coordinator - CEUBIOM (FP7) Budget: EUR 1 340 827 Role: Coordinator Website: [www.ceubiom.org](http://www.ceubiom.org) - GEOCOM (FP7) Budget: EUR 11 541 696 Role: Coordinator - IMPACTMIN (FP7) Budget: EUR 3 313 473 Role: Coordinator - SECURENV (FP7) Budget: EUR 850 596 Role: Coordinator Website: [www.securenv.eu](http://www.securenv.eu) - DIBANET (FP7) Budget: EUR 4 853 158 Role: Partner Website: [www.dibanet.org](http://www.dibanet.org) - EASIE (FP7) Budget: EUR 2 948 396 Role: Partner Website: [www.easie.eu](http://www.easie.eu) - RES BOAT (FP6) Budget: EUR 288 733 Role: Coordinator Website: [www.resboat.org](http://www.resboat.org) - SME ENVIRONMENT (FP6) Budget: EUR 300 000 Role: Coordinator Website: [www.sme-environment.org](http://www.sme-environment.org) - AQUASTRESS (FP6) Budget: EUR 9 825 000 Role: Partner Website: [www.aquastress.net](http://www.aquastress.net) - TRAINASA (FP6) Budget: EUR 136 000 Role: Partner Website: [www.trainasa.org](http://www.trainasa.org) - e-Consulting (FP6-INCO) Budget: EUR 100 000 Role: Partner Website: [www.sme-consulting.net](http://www.sme-consulting.net) - ECO-PCCM (FP6-STREP) Budget: EUR 1 690 000 Role: Partner Website: [elchem.ihtb.bg.ac.yu/ECO-PCCM/](http://elchem.ihtb.bg.ac.yu/ECO-PCCM/) - ASTECH (FP6) Budget: EUR 1 324 520 Role: Partner - Concerto AL Piano (FP6) Budget: EUR 8 528 620 Role: Partner - OMENTIN (FP5) Budget: EUR 297 000 Role: Coordinator Website: [www.omentin.org](http://www.omentin.org) - Iron Curtain (FP5) Budget: EUR 3 377 180 Role: Partner Website: [www.ironcurtainproject.com](http://www.ironcurtainproject.com) - Tisza River Project (FP5) Budget: EUR 2 587 741 Role: Partner Website: [www.tiszariver.com](http://www.tiszariver.com) - Energy Forest (FP5-INCO) Budget: EUR 238 688 Role: Partner Website: [www.energyforest.com](http://www.energyforest.com) - Geothermal Power (IEE-Altener II) Budget: EUR 634 760 Role: Coordinator Website: [www.geothermalpower.net](http://www.geothermalpower.net) - PELLETSATLAS (IEE-Altener II) Budget: EUR 1 527 003 Role: Partner Website: [www.pelletsatlas.info](http://www.pelletsatlas.info) - Repromo (IEE-Altener II) Budget: EUR 611 077 Role: Partner Website: [www.repromo.org](http://www.repromo.org) - ENERGY 4 COHESION (IEE-Altener II) Budget: EUR 1 196 407 Role: Partner - FLEAT (IEE-SAVE II) Budget: EUR 1 322 215 Role: Partner Website: [www.fleat-eu.org](http://www.fleat-eu.org) - Enefmun (IEE-SAVE II) Budget: EUR 452 782 Role: Partner Website: [www.enefmun.net](http://www.enefmun.net) - Balaton Project (LIFE-III) Budget: EUR 1 492 000 Role: Partner Website: [www.balatonproject.hu](http://www.balatonproject.hu) - IT-Recycling (LIFE-III) Budget: EUR 1 517 758 Role: Partner Website: [www.itrecycling.hu](http://www.itrecycling.hu) - Szigetkoz Project (LIFE-III) Budget: EUR 2 168 000 Role: Partner Website: [www.szigetkoz.info](http://www.szigetkoz.info) - PROUD (LLP) Budget: EUR 346 470 Role: Partner Website: [www.prouddities.gr](http://www.prouddities.gr) - EUBUSINESS for IT SMES (LLP) Budget: EUR 498 000 Role: Partner Website: [www.eubusiness-project.eu](http://www.eubusiness-project.eu)



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**APPLICATION FORM** Please use block ENGLISH capitals. In case you have difficulties to fill in this application form please fill in the following [word version](#) electronically.

## PERSONAL INFORMATION

Title: Mr. / Ms. / Mrs. / Miss / Dr. / Ph.D. / Prof.  
First name: .....  
Last name: .....  
Type of application: organisation / individual  
Country: .....  
Name of organisation: .....  
Type of organisation: .....  
Field(s) of activity: .....  
E-mail: .....  
Telephone (including country code): .....  
Fax (including country code): .....

ORGANISATION'S PARTNER PROGRAM NO.: EMPC   
(Organisations registered in the Europa Media partner programme can benefit from a special 5% discount opportunity. Organisations sending more than 5 applicants in the calendar year of 2011 can receive further discounts as well. [Further information](#))

## INVOICING DETAILS

Name of org.: .....  
Address: .....  
City: .....  
Postal code: .....  
Country: .....  
VAT No.: .....

## POSTAL ADDRESS (if different from above):

Name of org.: .....  
Address: .....  
City: .....  
Postal code: .....  
Country: .....  
Additional comments: .....

Online registration is available [here](#).

PRICE: 1990 EUR

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### EXTRAS:

- I am interested in receiving a personal consultation.  
(The personal consultation allows participants to further discuss individual projects or organisational matters in detail before or after the event. If you are interested, we will send you a price offer.)
- I would like to order a Handbook on EU Funds at preferential price, 30 EUR.  
(Received at the training course.)
- I would like to use my voucher.  
Voucher identification code:   
(Further information about the [voucher](#).)

### Where did you hear about the course?

- direct mail  colleague  previous participant  web

I have carefully read the terms and conditions mentioned in the [Disclaimer](#) and by sending this registration form to Europa Media hereby agree to be bound by the terms and conditions outlined therein. Please fill in and forward the application form to [info@eutrainingsite.com](mailto:info@eutrainingsite.com) or fax number: +36 1 436 9038

Upon registration applicants will receive an electronic pro-forma invoice created automatically and a confirmation letter via e-mail. (The electronic invoice will be sent once payment for the course has been received.) All accounting details will be provided on the invoice. **Cancellation Policy:** Should you be unable to attend, a substitute delegate is always welcome. Alternatively, should you need to cancel, we will refund the registration fee less a 15% service charge provided you notify us by e-mail or fax at least 15 business days prior to the seminar. Additional penalty fees will apply if cancellation is made less than 15 business days prior to the start of the seminar, see cancellation policy available at [www.eutrainingsite.com](http://www.eutrainingsite.com). Further information: [www.eutrainingsite.com](http://www.eutrainingsite.com).